

# A strong aroma of success

KENTON Campbell started Zarraffa's Coffee in 1996 with a \$9000 personal loan and a dream.

Last month the retail side of the Gold Coast business turned over \$500,000, opened its new headquarters at Oxenford, was employing 130 people and boasted 10 stores in the region.

Mr Campbell said turnover for the business's wholesale operation, known as Java, was also set to top the \$1 million mark for the year.

The former Seattle-based coffee-cart owner moved to the Gold Coast in 1995 and now calls Australia home.

Zaffara's is the July winner in the retail, wholesale and distribution section of the Gold Coast Business Excellence Awards. Another seven businesses were honoured at a ceremony on Wednesday.

**Emerging business: Interactive Customer Contact Solutions**

The Bundall-based call centre Interactive Customer Contact Solutions opened its doors in 2002 with 30 staff but now has 180 staff on its books.

**Family business: Motherly Group**

The Motherly Group sells a range of home-style baby food. Operations at their Yatala fac-

tory started in February 2003 as a joint venture between husband and wife team Kylie and Andrew Cardwell and brothers Terry and Robert McVicker.

**Manufacturing & construction: Superior Jetties**

Superior Jetties, set up in 1988, makes marine berthing systems, pontoons and boat lifts.

**Mayor's innovation award: Brand Integrity International**  
Brand Integrity International, set up in 2001 by Ron and Paul Taylor, sells technology-based products designed to prevent counterfeiting and diversion, and help production control and brand protection.

**Tourism, hospitality & recreation: The Village Theatre**

Set up 13 years ago, the Sanctuary Cove theatre was the first in Australia to allow patrons to enjoy a meal and a bottle of wine while they watched movies.

**Trades, professions and services: Kelly Services**

The Gold Coast branch of the worldwide recruitment organisation has been recognised as the group's most profitable branch in Australia.

**Information technology: 2Clix**  
2Clix, founded in 1997 is a developer, marketer and supplier of business management and accounting software.



Blending in . . . American Kanton Campbell now calls Australia home